

LEWIS AND CLARK 4-H FOUNDATION

MEETING MINUTES, December 9, 2021, 6:00 p.m.

1889 Coffee House

In attendance were Karyn Hamilton, Joe Munis, Lisa DeWitt, Lindsay Volpe, Bev Schneider, Michelle Eckhart, and Kathryn Dunkelberger. A quorum was present.

The meeting was called to order by president Joe Munis at 6:06 p.m. Minutes of the September, October, and November meetings were reviewed. Bev Schneider moved to accept the minutes as presented; Michelle Eckhart seconded the motion, which was passed unanimously.

Lisa DeWitt presented the Treasurer's Report on behalf of Janet Cerovski, Foundation treasurer. The Foundation's ending bank account balance (before providing the Council with their requested funds) of \$55,558.23, and an available (non-designated) balance of \$38,109.94. The council account had a net income balance at the end of FY21 of \$518.35, as reported in October. Council had \$14,868.81 in their checking account; with the addition of the \$15,000 approved by Foundation to go to Council, Council will have over \$30,000 in their checking account, and Foundation will have approximately \$23,000 available in their checking account. A proposed budget was presented; a fundraiser or two is necessary to maintaining current funding balances. For the last two years, the Foundation has spent more than it has brought in.

Two motions from the previous meeting were presented to Foundation members via email, due to lack of a quorum at the meeting. The results of the email voting on two motions were reported:

1. Council budget. Motion to accept the council budget and approve the initial request for \$15,000 in funding. 7 yea votes, 1 nay vote; motion passed.
2. Foundation officers. Motion to approve the following as officers of the Foundation for the 2021-22 year:

Joe Munis, president; Karyn Hamilton, vice president; Lisa DeWitt, secretary; Janet Cerovski, treasurer

8 yea votes; motion passed.

Michelle Eckhart reported that Council's next meeting will be on January 12, with the main goal of going over the Council budget.

Discussions then moved on to fundraising. On November 19, 2021, 200 sponsor letters were mailed out, with the hope of bringing in \$15,000. To maintain spending at its current rate, at least an additional \$15,000 will need to be raised.

The following were discussed as potential fundraising opportunities:

Target has a program where the company "votes" on providing funds to nonprofits. Kathryn Dunkelberger will investigate this opportunity further and provide information at the next meeting.

Amazon Smile account is an Amazon program where consumers can direct contributions to non-profits. Lindsay Volpe will follow up with Janet Cerovski and the Extension Office on this opportunity, as a tax identification number will need to be provided.

Michelle Eckhart checked on shooting sports concessions as a Foundation fundraiser; Montana City Mavericks club has already signed up to do the concessions, so that is not available. Michelle also investigated and forwarded the application for Montana Shares.

Karyn Hamilton asked about approaching a local restaurant to ask how to organize a fundraiser through their business. Michelle Eckhart agreed to contact Buffalo Wild Wings for additional information on this and will report back at the next meeting.

Lisa DeWitt suggested the development of a "4-H Alumni"-type fundraiser. She asked each Foundation board member to come up with names of at least twenty former 4-Hers or former 4-H volunteers who currently live in Lewis and Clark County. The idea is to then approach this list of individuals in a manner similar to a public radio fundraiser, sending out a letter requesting support. Lisa will draft a letter for the board's review and further discussion.

From these fundraising ideas, the potential income is as follows:

Target \$500

Amazon Smile \$600

"4-H Alumni" - \$5,000 (200 supporters at \$25 each as a goal)

Fishing Derby - \$3,500

For the remainder of the 2021-2022 year, Foundation Board meetings will be held on the 1st Wednesday of each month, beginning at 5:30 p.m., at the 1889 Coffee House on Prospect Avenue. The next meeting will be on February 2, at 5:30 p.m. at the 1889 Coffee House on Prospect Avenue.

The meeting was then adjourned.

Lisa DeWitt, secretary.