

## Sales Meeting Notes 01/13/2020

**Processing-** Karen was able to contact ranchland and they will take most of the beef and pigs that K&S gets at the fair. Any buyers that select Tizer's will have all animals killed and processed at Tizer's. Beer Carcass is TBD. Hauling to ranchland is TBD, but Dave is thinking the same people that haul to Tizer's Sunday morning and make trips to ranchland. They will contact Troy about having the beef go there again and if not, Chris can maybe take them. If K & S gets lambs, they will take them home and slaughter them directly. *James made a motion to have buyers get a choice and have 2 slaughter faculties and Bill 2<sup>nd</sup> the motion. All were in favor and none opposed.*

**Generic Slaughter Sheet-** Matt brought up it is hard to get ahold of some buyers that purchase animals before being able to cut and wrap their animals that are already slaughtered. He asked if we could make sure they fill that information out ahead of time when paying for the animals so they can start cutting and wrapping once it is slaughtered. The committee was in favor and will work on doing that this year.

1. **Work on getting cut and wrap instructions when buyers are paying for animals.**

**Photos-** Photos are going to be done by Montana Ag Photography this year to try something different out.

1. **Dave will contact Kevin to let him know the change.**

**Marketing Plan-** Youth council is supposed to put together a marketing plan for the kids. Need to put the changes to the schedule in the newsletter, so kids are aware and also get that info out to buyers. Denise is going to get a group of kids together to go talk to the big buyers.

1. **Youth council work on marketing plan**
2. **Newsletter articles stating changes in time on the schedule and sale start time**
3. **Katie will work on save the date post cards.**

**Resale-** Janet will send letters to past resale buyers. They would like to have resale bids in and open by Friday at 5 pm. Buyers will be notified. Denise would like to call a few buyers instead of sending them a letter.

**Sale Order-** Denise presented on the past 3 years of sale data. They would like to discuss the sale order because of the data presented.

1. **Youth council is supposed to come up with a plan to present at the next meeting about sales order.**